

## Company Profile

VAG's journey from a traditional manufacturing company to a modern solutions provider has surely not gone unnoticed.

At the end of our journey, we retained the traditional aspects that make us a strong manufacturer, namely a wide range of proven products and the know-how of a highly experienced crew. On our way, however, we took new aspects onboard such as courage, inventiveness, initiative and motivation. They not only help us extend our know-how, they also enable us to offer our customers solutions no-one else can. Like Columbus, we don't wait for our customers to discover us but set off on a journey to discover the new world in search of new challenges and new solutions.

We set new standards in quality and service. Our priority is manufacturing excellence. Innovative and customized solutions continuously enrich our product range.

But taking a new course does not mean that we threw important values overboard. We are, and will remain, a mid-sized customer-focused company. For us, trust and personal service are not just empty words.

The wind in our sails is the wind of change. We have listened to our customers and set sail on our journey. We are dedicated to defining new standards in water and wastewater products. We are dynamic, responsible and full of new ideas. Join us on our voyage to the new world.

These and similar activities require specialized valve solutions. This is a home game for VAG because we provide competent solutions for water and wastewater.

Our international sales teams work with our customers to find the solutions that respond to their requirements. Our team's technical competence enables them to recognise problems and devise the right solutions. Our team's business competence enables them to ensure that the solution they develop is the most cost effective. And our teams are sensitive to linguistic and cultural differences.

Each valve is unique: use and configuration require comprehensive solutions and often even brand new ideas. Our sales representatives do not simply select individual valves and give them drives and controls, they go to the tool-box and design a unique valve that meets the use and configuration specifications.

Country and customer-specific quality requirements are nothing new to VAG. Our valves run continuously for decades. From the Brazilian rain forest to the Gobi desert, VAG's valves withstand the ravages of time. The quality of our valves is still clearly visible after decades of endurance.

VAG is a manufacturing company that adds value to every manufacturing site. We partner with suppliers who follow and implement our philosophy making each manufacturing site part of our valve's tool-box. Quality, cost effectiveness and speed are clear signs of a mature idea - something we learned from the automobile industry. Our product life cycle is limited to 5 years - that ensures dynamism!

Our employees identify themselves with the company and see the flat organization structure as a service. Our employees' suggestions and criticism, their different cultures and international orientation constantly broaden our horizon. We are able to use these opportunities because we are a personal, flexible, mid-sized company.

We want to grow so that we can work towards the responsible use of scarce resources and provide more people with jobs they can identify with. You can measure us by our innovations because 'we move water'.

## **Global ideas and actions**

We have manufacturing sites and distribution partners around the world. This enables us to guarantee product availability, expert advice and service globally.

## **Setting service standards**

Our service centres are in proximity of each other. This enables us to ensure the rapid availability of our products while maintaining high quality standards. Qualified personnel monitor delivery delays and reliability in order to improve cost effectiveness and reliability.

## **A solution provider that adds value**

VAG is a solution provider with exceptional in-house qualities:

- Planning
- Development
- Production
- Assembly

This means that you have a single point of contact for every phase of your project. And we don't just move out at the end of a project. We provide the following after-sales services:

- Training
- Maintenance
- Repairs
- Spare parts

Here too, you have a single point of contact: VAG.

## **Future-oriented solutions**

We recognize tomorrow's requirements today. A whole team is working on solutions for people and the environment that are applicable and cost effective. With the environment in mind, we do our utmost to make quality products that last a lifetime and prevent expensive consequential costs that will weigh heavily on the next generation.

Our customers are our focal point. We design new products according to our customers' requirements. This approach differentiates us from most of our competitors.